



Retail Service Provider of



telair.com.au  
1800 TELAIR (835-247)  
enquiries@telair.com.au

# nbn™ OFFER COMPARISON SHEET

Supercharge your business communications with one of Telair's many flavours of nbn™ for business users, including nbn™, nbn™ Business Failover and Ethernet-based nbn™ fibre. We've got solutions designed to meet your exact requirements.

|                           | Business nbn™ | nbn™ Business Failover Bundle | Ethernet over nbn™ | nbn™ Enterprise Ethernet (Low CoS CBD) | nbn™ Enterprise Ethernet (High CoS CBD) |
|---------------------------|---------------|-------------------------------|--------------------|----------------------------------------|-----------------------------------------|
| Download Speed 100Mbps    | \$119         | \$189                         | \$199              | \$399                                  | \$539                                   |
| Symmetrical Speeds        | X             | X                             | X                  | ✓                                      | ✓                                       |
| Basic Setup               | \$0           | \$0                           | \$0                | \$0*                                   | \$0*                                    |
| Carrier NTD               | X             | X                             | ✓                  | ✓                                      | ✓                                       |
| Included Router           | ✓             | ✓                             | X                  | X                                      | X                                       |
| Included 4G SIM           | X             | ✓                             | X                  | X                                      | X                                       |
| Uptime SLA                | X             | X                             | 99.5%              | 99.95%                                 | 99.95%                                  |
| nbn™ eSLA                 | \$            | \$                            | Enhanced-12        | Premium-12 (24/7)                      | Premium-12 (24/7)                       |
| Contention                | 0:1           | 0:1                           | 25:1               | 0:1                                    | 1:1                                     |
| Guaranteed Speeds         | X             | X                             | X                  | X                                      | ✓                                       |
| Lead Time (business days) | 1-10          | 5-10                          | 5-15               | 40-50                                  | 40-50                                   |

Pricing includes GST & is based on a 36 month term

Pricing excludes GST & is based on a 36 month term

\*Customer build contribution may apply in some cases. nbn™, nbn™ co and other nbn™ logos and brands are trade marks of nbn co limited and used under licence. Full terms for each service can be found at [www.telair.com.au](http://www.telair.com.au).