



Retail Service Provider of



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DATA COMPARISON SHEET

Internet comes in many flavours, but not all are equal and speed is not the only important factor. A comparison of a few service options Telair provides can be found below. For information on other options available specific to an address, please get in touch.

	Business nbn™	nbn™ Business Failover Bundle	Ethernet over nbn™	Telstra Business Internet Standard*	Telstra Business Internet Premium*
Download Speed 100Mbps	\$119	\$189	\$199	\$349	\$389
Symmetrical Speeds	X	X	X	✓	✓
Guaranteed Speeds	X	X	X	X	✓
Carrier NTD	X	X	✓	✓	✓
Included Router	✓	✓	X	X	X
Included 4G SIM	X	✓	X	X	X
Uptime Guarantee	X	X	99.50%	99.90%	99.90%
Carrier SLA	\$	\$	Enhanced-12 (Bus. hours 12-hr restoration#)	Business (Bus. hours 12-hr restoration#)	Business Plus (24/7 12-hr restoration#)
Contention	0:1	0:1	25:1	20:1	1:1
Lead Time (business days)	1-10	5-10	5-15	9-25~	9-25~
Best For	<ul style="list-style-type: none"> • Small Business • General Internet • Email 	<ul style="list-style-type: none"> • Small Business • General Internet • Email • Redundancy 	<ul style="list-style-type: none"> • Small Business • General Internet • Email • Good Uptime Guarantee 	<ul style="list-style-type: none"> • Small-Medium Business • General Internet • Email • Excellent Uptime Guarantee • Faster Uploads 	<ul style="list-style-type: none"> • Small-Medium Business • General Internet • Email • Excellent Uptime Guarantee • Faster Uploads • Mission Critical Apps/Voice & Video

Pricing based on a 36 month term & includes GST.

Pricing based on a 36 month term & excludes GST.

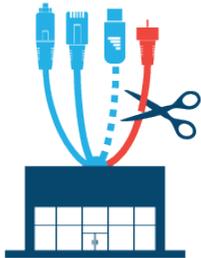
nbn™, nbn™ co and other nbn™ logos and brands are trade marks of nbn co limited and used under licence. *Telstra Business Internet pricing is based on RT- 1 premises. Additional pricing for other route types can be found in the data pricing tool. #Applicable restoration target applies from when customer notifies Telair via support ticket, and Telair subsequently notifies its carrier partner of the service outage. Planned maintenance does not count towards restoration target timeframes. ~TBI lead time based on on-net premises. Full terms for each service can be found at www.telair.com.au.

DATA & SD-WAN: A WINNING COMBINATION

Simply add your existing Telair or Third-Party Internet connection for a supercharged experience.

- ✓ Guaranteed 99.95% uptime SLA
- ✓ Seamless Failover - avoid outages for true business continuity
- ✓ Dynamic QoS profiles - prioritise your traffic without compromising your bandwidth
- ✓ WAN Optimisation - route around the degradation metrics that can impact your internet service
- ✓ SD-WAN portal access - view real-time and historical service performance information

Seamless Failover



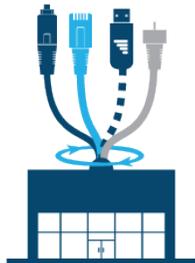
SD-WAN allows any business to combine multiple Internet connections (regardless of provider or type) to create reliable Internet connectivity.

If one connection suddenly degrades or goes offline, your data will continue to flow to its destination uninterrupted. When the problem connection is fixed, the system will automatically add it back to its pipeline. No special configurations or specialists are required. It's that simple.

Internet Bonding

With SD-WAN, combine your redundancy connections or any available connections to create a single line that delivers faster download and upload speeds.

Our technology allows you to aggregate the bandwidth of all your connections regardless of type or provider to give you the speed and scalability.



Bundle Pricing

BUNDLE INCLUSIONS

- ✓ 2 x Legs (e.g Bonded, or Active + Failover)
- ✓ 99.95% SD-WAN Uptime SLA
- ✓ SD-WAN Pro Setup & Configuration

SPECIAL OFFER UNTIL 31/12/2021

- ✓ Get Ongoing SD-WAN Management AND Free Nexus S1 NTD Setup (save \$695!)
OR just pay \$600 for Nexus S1 Plus NTD Setup!*

\$149/month

Minimum cost over 36 month term: \$5,364

GENERAL ADDONS

Telair Unmetered* 4G Failover SIM

- Optus Network: +\$22.72/mo
- Telstra Network: +\$45.45/mo

SD-WAN INTERNET GATEWAY

Required for off-net internet links

- Up to 100Mbps: \$50 per month
- Up to 250Mbps: \$100 per month
- Up to 500Mbps: \$150 per month
- Up to 1000Mbps: \$250 per month

Note: Not required for Failover links. Pricing applies per site.

PROFESSIONAL SETUP & ONGOING MANAGEMENT INCLUSIONS

Description	Details
Initial configuration of WAN interfaces	✓
Initial basic configuration of LAN interface: Either with DHCP or in Bridge Mode	✓
Specific LAN Interface configuration: (Static Routes, Fixed IPs, Specific Subnet(s), Port Forwards, etc.)	✓
Ongoing remote changes to Nexus device or portal after installation	Unlimited
Nexus device warranty replacement	Next Business Day
Initial Feature Configuration Defaults: • QoS Profile (Default) • NAT IPs (None) • Routes (None) • Compression (Off) • Services (DHCP On or Off) • Tunnel Security (Off) • Packet Distribution (Weighted Round Robin) • TCP Proxy (Off) • Tunnel Bypass (Off) • WAN Interfaces Bandwidth Adaption (On) • Packet Loss Detection Removal Threshold (5%) • Portal Access (Yes)	Custom